

1. In section 2.5 it states the budget is \$900,000 for the entire project. We would just like to verify that this refers to the base product of 18 inch GSD deliverables.

Answer: *That is correct.*

2. Would it be possible to receive the shapefiles for the project areas?

Answer: No. Although preliminary, use the project areas provided in the RFP. The final project areas will depend upon the business needs of project partners and will not be known until late 2010.

3. What is meant by baseline budget of \$900K?

- a) Assume this means 18" for the entire annual collection without / before buy-ups
- b) Is the \$900K an annual baseline budget or over the 3 years of the contract (\$300k/yr)

Answer: The baseline budget of \$900K is for the base product of 18" and does not include buy-ups. The \$900K is the baseline budget for the project so it will be \$300k per year for three years.

4. Is off-shore support allowable or does all of the work have to be done on-shore?

Answer: Off-shore is allowable but not preferred.

5. Is a company permitted to respond as a prime contractor and also as a team member on a different proposal submission?

Answer: Yes.

6. RFP reference, page 23, section 2.4.1.3: September 30, 2011 final delivery; is this for the base product, 18", 3-band color orthophotography, or does this include all optional products for that year, i.e. 18" imagery along with 12" and or 6" or 3" buy-ups, LiDAR, 2' contours, etc.?

Answer: The September 30, 2011 final delivery includes all orthophoto products such as 6" buy-ups, ground control, ECWs and metadata. Delivery of DEMs, contours, planimetrics and similar options will be negotiated.

7. RFP reference, page 35, section 2.5: Does the \$900,000 figure refer to the base resolution (18") imagery only, or to the combination of resolutions and options that are requested? Also, does the \$900,000 figure refer to year one of the project, or is the total amount for all three years?

Answer: The baseline budget of \$900K is for the base product of 18" and does not include buy-ups. The \$900K is the baseline budget for the project so it will be \$300k per year for three years.

8. The Indiana State RFP states that each vendor can solely submit one proposal. Is it acceptable for a vendor to be listed as a subcontractor on two different proposals?

Answer: Yes.

9. The RFP states on page 15, Section 2.1 General bullet two: 'The business and technical proposal must be organized under the specific section titles as listed below.' The RFP states on page 20, Section 2.4 Technical Proposal, sentence 3: The same outline numbers must be used in the response. To be clear, shall proposals be submitted using **both section titles** and associated **outline numbers** for **both the business and technical proposal**? Please clarify.

Answer: The intent is to have all proposers follow the same order and section names. This will assist us in the review process. Therefore please use the outline and section titles provided in the Business and Technical proposal sections of the RFP. If you choose to use a different section numbering system in your response, please include the original section RFP number with the name, e.g.:

3. TECHNICAL PROPOSAL (RFP 2.4)

3.1 Project Deliverables (RFP 2.4.1)

3.1.1 Mandatory Product Set Deliverables - Color Orthophotography and Ancillary Products (RFP 2.4.1.1)

10. Will survey grade accuracy 3D models ROW features produced from a mobile LiDAR scanning system support the requirements of homeland security, Utilities, Indiana Dept of Transportation, et al?

Answer: Unknown. However, we have structured this project to allow potential project partners, such as INDOT and Indiana Homeland Security, to buy-up or purchase additional and alternative products as suits their business needs. Therefore, if survey grade accuracy 3D models ROW features produced from a mobile LiDAR scanning system support the requirements of homeland security, utilities, Indiana Dept of Transportation, et al, then those agencies will have an opportunity to purchase those products as part of this project.

11. Is there any interest from IOT in receiving a 3D ROW features such as highways, roads, bridges and other infrastructural features?

Answer: Please review the answer to question 10. Because we wish to use this RFP as a vehicle to acquire a wide variety of products as suits the business needs of potential project partners, including city, county and state government agencies, we have allowed responders to propose alternative products. Although we are not aware at this time of any interest on the part of IOT or any potential project partner in receiving 3D ROW features such as highways, roads, bridges and other infrastructural features, you may propose such features.

12. For the LiDAR portion, Optional Product Set 7, we understand that the price is to be based on 2000 square miles for an “approximate 5 county area”. Should it be assumed that the 2000 square mile area will be contiguous or will it be 5 counties scattered throughout the state?

Answer: Assume the area to be noncontiguous.

13. Attachment B, #12 of the Sample Contract – Continuity of Services – Does this relate to the contract we are bidding on, if not, can it be removed from the contract?

Answer: Attachment B is a standard sample contract used for many State procurements. Non-mandatory contract clauses will be negotiated with the selected vendor during contract negotiations.

14. Attachment B, #17 of the Sample Contract #17 – Employment Option – We would like to have this removed from the contract, shall this be listed within our proposal as an alternative language request to the Sample Contract?

Answer: Attachment B is a standard sample contract used for many State procurements. Non-mandatory contract clauses will be negotiated with the selected vendor during contract negotiations.

15. Attachment B, #19 of the Sample Contract – Funding cancellation – States: If the Director of the State Budget Agency determines that funds are not available to support continuation of performance of the contract, the contract will be cancelled. If funds are approved prior to the start of the project, can the project still be cancelled? If the project is cancelled we would like to receive written notice, and paid for the work that has been completed and accepted by the State.

Answer: Attachment B is a standard sample contract used for many State procurements. Non-mandatory contract clauses will be negotiated with the selected vendor during contract negotiations.

16. Attachment B, #20 of the Sample Contract – Insurance – Asks for a Certificate of Authority issued by the IN Dept of Insurance. Is this a different document than a Certificate of Authority issued by the Secretary of State?

Answer: Attachment B is a standard sample contract used for many State procurements. Non-mandatory contract clauses will be negotiated with the selected vendor during contract negotiations.

17. On RFP page 24, Optional Product Set 5 it states: “Assume these will be from 1-foot pixel GeoTIFF tiles”. Given that the base product is 18” pixel resolution, should we assume that the pricing will be from 18” and not the 1-foot orthos?

Answer: The price for ECWs should be for 1-foot pixels. If you choose, you may also include a price for ECWs for 18-inch pixels.

18. Where in the proposal response should we include individual resumes for the assigned project staffing?

Answer: Resumes may be included in the Technical Proposal as part of the response to 2.4.1.1.1. “A project management plan, including demonstration of the allocation of sufficient resources to complete to complete all aspects of the work on time and within budget.”

19. Page 31, Section 2.4.3.3 – Does a suitable digital elevation model exist for the base proposal 18-inch resolution? If so, what existing elevation source/s are available for this project?

Answer: Yes. The source is the existing statewide 2005 Orthophotography Project DEM data.

20. Page 28, Section 2.4.2.2.3 – Does this section prohibit or permit pan sharpened color imagery?

Answer: Pan sharpening is permitted.

21. Page 3, Section 1.4 – Are there criteria established that would justify the award of multiple contracts as a result of this RFP?

Answer: Our preference is to award a single contract, but we do not exclude multiple contracts as an option for the State.

22. Page 30, Section 2.4.3.1 – Will a graphic file be supplied that includes the locations of the 45 CORS stations in Indiana?

Answer: Yes – for this information see the INCORS web site: <http://incors.in.gov/>

23. Page 12, Section 1.20 – The RFP states that and MBE and WBE goal of 8% is required for participation in the project. However, page 13 states that signed letters must accompany the MWBE Subcontractor Commitment Form from the MBE and/or WBE. How should the respondent interpret the “and/or” statement on page 13?

Answer: Include a signed MWBE Subcontractor Commitment Form for all subcontractors proposed on your team. The participation goals are correctly identified as 8% MBE AND 8% WBE.